



November 4, 2019

www.atlantapipeliners.com

Start of the 2019/2020 Meeting Session Next Meeting – Monday, November 11

The next Club first meeting of this session is scheduled for **Monday, November 11, 2019 at 11:30 am at Maggiano's Restaurant at Perimeter Mall on Ashford-Dunwoody Road** in the Capri and Bellagio Rooms (downstairs—first and second rooms on the right as you enter Maggiano's). Our topic and speaker for the meeting will be:

Topic

Traceable, Verifiable & Complete (TVC) Field Data Capture

Speaker

Andrew Mounce with E2

Andrew has worked with E2 since 2014 on the M2M® development team and currently is the Product Manager of the application. He draws on his 19 years of pipeline construction and inspection experience to ensure his team builds around best practices, workflows and code requirements. Prior to entering the Oil & Gas Industry, Andrew served in the U.S. Army from 1993-1999 where he learned the leadership skills that he uses daily to accomplish his team's objectives.

We will hold the drawing during the meeting to raffle two (2) \$50 prizes to current members of the Pipeliners Club.

Lunch will be provided at a cost of \$30 for members or \$40 for non-members. Please note that members typically start arriving at 11am and lunch will start promptly at 11:30am. If you plan to attend, please **RSVP** to the Club's website at www.atlantapipeliners.com by **COB Wednesday, November 7.**

As a note to our members who are Professional Engineers, attendance at our monthly meeting presentations can be counted towards your continuing education requirements.

October Meeting Information

The October meeting was well attended. The topic was extremely interesting and energetic and would be extremely beneficial to anyone who is involved in selling services or equipment. The topic was:

3 Keys to Becoming a More Persuasive Speaker

To be successful in business, we have to get people to buy into our ideas, motivate them to action or adopt our product or service. And sometimes we have to communicate complex, technical information in a way others can absorb and understand. To do this we must communicate in a way that is simple and persuasive.

This discussion focused on 3 key things.

1. Organizing a simple, easy to follow message
2. Presenting your message in a way that connects with the audience
3. Answering questions in a way that inspires confidence

The presentation was provided by J.D. Clockadale. His contact information and a copy of his presentation will be placed on the Club's website at www.atlantapipeliners.com.

What's New? - Important Changes – Please Read

In November the Club will raffle two (2) \$50 prizes to current members of the Pipeliners Club! All you have to do is become/renew your membership on or before the November 11th meeting to have your name entered into the drawing.

Membership for students and interns are now ***FREE***. You must register to attend the lunches. Lunch for our student and intern members will cost \$30.

As last couple of years, beginning in **September** the cost of lunch for non-members will be \$40, and the cost of lunch for members will remain \$30.

Club Meetings 2019/2020 Session

Please mark your calendars for the meetings to be held during the 2019/2020 session. The Club meets the **second Monday** of the following months.

August 12
September 9
October 14

November 11

No December Meeting

January 13

February 10

March 9

April 13 (Joint Meeting w/ NACE – Hosted by NACE this year)

Membership Drive

We continue to make good progress improving our membership and want to continue to improve the Club's value to its members. So please, talk it up to your colleagues and business associates. A larger Club makes for more networking opportunities. As mentioned above, in September our non-members will be required to pay \$40 for lunch each month. We would like for this increase to be an incentive for non-members to join to increase membership, keep our member's luncheon at \$30 and compensate for what the Club has to pay in addition to the \$30 for member's each month.

Please note that we will be using our modified membership process again this year. We no longer are requiring an annual enrollment. Instead, if you were a member last year, or the previous year, you will receive a notice for payment of dues (\$55) via e-mail. If your contact information has changed you will need to register again on the Club's website at www.atlantapipeliners.com to update your information.

For new members, please register online at www.atlantapipeliners.com and either bring to the next meeting or mail a check with your membership dues to the:

Club Treasurer, Stan Pitts
Southeast Connections, LLC
2384 Georgian Terrace
Snellville, Ga 30078

Please invite your co-workers, clients, vendors, suppliers and contractors to participate. If you have any questions about membership, please contact the Club's Membership Chair, Ben Grove at 678-327-2963.

Meeting Presentations

In an effort to remain as relevant as possible to our Membership, we are always interested in your comments regarding our presentations or your suggestions for future speakers. If you have someone or some topic in mind that would be of interest to you, please drop a note to Kim Lawson/Southern Company Gas the Club's Vice President and Program Chair. You can reach Kimberly at 404-584-3246 or at klawson@southernco.com.

Club Officers

For anyone with questions about Club activities or who is interested in serving as an officer in the Club, please contact one of the Club's current officers. The current officers for the Club include:

President: Ralph McCollum/Southern Company Gas, rmccollu@southernco.com, 404-584-3733
Vice President/Program Chair: Kim Lawson/Southern Company Gas, Klawson@southernco.com, 404-584-3246
Treasurer: Stan Pitts/Southeast Connections, LLC, StanP@seconnections.com, 404-379-3916
Secretary: Jerry Aycok/Kinder Morgan, jerry_aycock@kindermorgan.com, 770-751-4165
Membership Chair: Ben Grove/Stantec, benjamin.grove@stantec.com, 678-327-2963
Scholarship Chair: Greg Dempsey/Kinder Morgan, greg_dempsey@kindermorgan.com, 770-751-4143
Fundraising Chair: Jerry Brown, jerrybbrown@bellsouth.net, 404-538-3560; and Todd Cape/AGL Resources, tcape@southernco.com, 404-584-4518

